

# WEEKLY ECONOMIC REPORT:

## Farm Advisors NZ Ltd & AgSafeNZ Ltd

Property & Farm Management Consultants & Safety Consultants

Phone: 07-8563443; e-mail: [findlay@farmconsulting.co.nz](mailto:findlay@farmconsulting.co.nz)

Website: [www.farmconsulting.co.nz](http://www.farmconsulting.co.nz) <http://agsafe.nz> [Follow AgSafe on Facebook.](#)

15 September 2018

Daily grass growth rates:	Range 42 to 54kg DM/ha/day.
Average pasture cover:	2250 kg DM/ha.
10 cm soil temperature:	12.7°C
Rainfall (Hamilton)– Month to date:	38 mm. September 10 yr av 110 mm.
Stock prices report:	Prime steers \$3.33/kg
	Prime bulls \$2.87/kg
	Boner Cows \$1.98/kg
	Store lambs \$121.18
	Feeder Calves \$124.49
	Weaner bulls to 250 kg \$3.456/kg av \$583.72/head

The first of the silage is being harvested around the Waikato, so there will be big machines on the roads at all hours. Stay safe and watch out for fatigue as the contract staff work long hours!!

Week commencing 17 September 2018

	This Week Nth Is	This Week Sth Is	Last Week Av	1 Year ago
18 kg YX Lamb (cents/kg)	\$8.10	\$7.90	\$7.90	\$6.62
21 kg Mutton (cents/kg)	\$5.25	\$5.20	\$5.22	\$4.02
P2 Steer (270 to 295 kg)	\$5.80	\$5.60	\$5.47	\$5.50
M Cow (160 to 195 kg)	\$4.00	\$4.15	\$4.07	\$4.05
Bull (270 to 295 kg)	\$5.17	\$4.90	\$5.04	\$5.10
Venison (60 kg AP Stag)	\$11.30	\$11.32	\$11.26	\$9.70
		Previous Week	1 year ago	2 yrs ago
Strong Wool	\$ 4.33	\$4.20	\$ 4.47	\$ 4.80
Fine Wool	\$16.40	\$16.40	\$14.60	\$14.27
Butter (NZ \$ per tonne)	\$ 6525	\$ 6700	\$ 8525	\$5350
Skim Milk Powder (SMP NZ \$ per tonne)	\$ 3175	\$ 2950	\$ 2750	\$3125
Whole Milk Powder (WMP NZ \$ per tonne)	\$ 4300	\$ 4375	\$ 4250	\$3875
Cheddar Cheese (NZ \$ per tonne)	\$ 5550	\$5400	\$ 6425	\$4750
Casein ( lactose casein NZ \$ per tonne)	\$ 8200	\$7900	\$8800	\$9150
US currency	\$0.663	\$0.662	\$0.728	\$0.733
Euro	\$0.566	\$0.569	\$0.611	\$0.654
Australian dollar	\$0.919	\$0.922	\$0.908	\$0.957

**Finance:** The NZ dollar remains steady around the 66 to 67 cent mark against the US dollar but did drop to a new low mid week at just over 65 cents - a bit tough on the travellers!!!.

**Wool:** The wool prices last week were up 2% to 3% on the previous week. The pass-in rate was 20%. Some premium quality fine wools are selling at record prices around the \$22/kg mark.

**Sheep & Venison meats:** All mutton prices are up for the coming week. Lamb is continuing to rise with some companies now offering over \$8/kg. The venison schedules are very good and are still trending upwards.

**Beef Schedules:** The manufacturing meat schedules are up for the coming week with minor inter-company variations having little impact on the overall schedule rates.

**Dairy Prices:** Most dairy commodities are steady to weaker and there is some concern again around the easing of the g/DT (Auctions). New season production is not yet hitting the markets as the production season is just getting underway.

The Fonterra result is best described as a disaster and even after the one-off adjustments are made for the Chinese investment and the Danone debacle it is still a poor result. The 10 cent dividend on a \$5.10 share is a poor return while the Farm Gate ,milk price at \$6.70 is OK.

*Quote: Don't tell people how to do things, tell them what to do and let them surprise you with their results.*

*Drug testing of staff is important. It is part of ensuring a safe workplace. The mobile testing unit will come to your workplace and you might join together with a few other local farmers and get them all tested at a single central site.*

*Contact AgsafeNZLtd Phone 027-2872886. We can prepare your Work Safe manual and hazard management plan at a very competitive price.*

*We can prepare a farm map for you at competitive costs, call on the above numbers for a quote. An accurate map will improve your decision making!! We are working with OSHMAPS in Taranaki to cost competitive. Check out OSHMAPS web page.*

Quad safe helmets – contact Pacific Helmets NZ. [www.pacifichelmets.co.nz/shop](http://www.pacifichelmets.co.nz/shop)

Calf rearing is important for your future production – Check out the Bell-Booth “*Queen of Calves*” rearing plan. There is research data from Massey University measuring the benefits. They are clearly documented and the long term benefits are more production per cow and longevity of the animals!! Research has shown calves can be weaned approximately 22 days earlier when Queen of Calves is used. The early weaning saves milk and allows more milk to be sold!

Check out the farming APP JobDone – it is simple and can simplify some of your business management systems!!